

THE PERSPECTIVE

The Newsletter of the New Jersey Chapter of the Construction Specification Institute, Inc.

VOLUME SIX

NOVEMBER 2007

NUMBER ONE



Advancement of
Construction Technology

NEW JERSEY CHAPTER MEETING NOTICE

DATE: Tuesday November 20, 2007
LOCATION: The Madison Hotel
One Convent Road, Morristown
800/526-0729
TIME: 6:00PM - 9:00PM Meeting & Dinner
COST: \$35.00 for CSI Members & Guest(s)
\$40.00 for Non Members
RSVP: By November 16, 2007

YES, I WILL ATTEND!

Name _____

Number Attending _____

Checks payable to New Jersey CSI. Monies payable at the door.

Email: diana.rattazzi@benjaminmoore.com or Fax: 845-368-3292

LEED

LU's AVAILABLE

What is it?, Where is it going?, and how can you use it!

PRESENTED BY: SUSAN M. KAPLAN, CCS LEED® AP

Susan Kaplan is a LEED Accredited Professional and a Certified Construction Specifier, as well as a member of the Board of Director's of New York City USGBC. Presently she's Chair of the New York Chapter's newly formed LEED Committee. She also serves as the Environmental Chairperson for the New York Metropolitan Chapter of the Construction Specifications Institute (CSI). Inspired by her positions with both USGBC and CSI she acts as New York City liaison between these two organizations.

Since CSI has issued the 2004 edition of MasterFormat Susan has been actively participating in teaching professional firms and other parts of the construction community how to use and transition into the new format.

Susan is the Director of Specifications and Sustainability at HLW International. In her role as specifier, she continually evaluates product quality and green claims. She is responsible for maintaining rigorous specification standards for both the architectural and engineering components at HLW. As Coordinator of Sustainability she is charged with ensuring constant integration between all the members of the project team. She is currently working on several green projects. Susan has taught numerous classes in specification writing and given talks on aspects of green specifying and product choice and LEED updates.

DIRECTIONS:

1. FROM NEWARK AIRPORT AND HOLLAND TUNNEL:

Take 78 West to 24 West to 287 South. Follow to Exit 35. At top of exit ramp, turn left onto Madison Ave./124 East. Travel 1.7 miles to Rod's Steak & Seafood Grille/Madison Hotel on left.

2. FROM LINCOLN TUNNEL:

Take NJ Turnpike South to Exit 14 (78 West). Proceed as in No. 1

3. FROM NORTH JERSEY AND UPSTATE NEW YORK:

Take 287 south to Exit 35. At top of exit ramp, turn left onto Madison Ave./124 East. Travel 1.7 miles to Rod's Steak & Seafood Grille/Madison Hotel on Left.

4. FROM SOUTH JERSEY:

Take 287 North to Exit 35. At end of exit ramp, turn left onto South Street. Take first right for Madison Ave./124 East. Turn right at stop sign and travel 1.7 miles to Rod's Steak & Seafood Grille/Madison Hotel on left.

5. FROM WEST NEW JERSEY AND PENNSYLVANIA:

Take 78 East to 287 North. Proceed as in No. 4.

6. FROM LONG ISLAND AND UPPER MANHATTAN:

Take George Washington Bridge to 80 West to 287 South. Proceed as in No. 3.

7. FROM BROOKLYN AND STATEN ISLAND:

Take Goethals Bridge to NJ Turnpike North. Follow to Exit 14 (78 West). Proceed as in No. 1.

**NJ CHAPTER
OFFICERS &
COMMITTEE CHAIRS**

**PRESIDENT'S
MESSAGE**

President: Jerry Heininger SR, BA, CSI
Englert, Inc. 732-233-4737

J.heininger@englertinc.com

Vice-President: Ruma Som, CSI, CDT, MAI, AHC
Ingersoll Rand, Safety & Security 201-612-7459
ruma_som@irco.com

Treasurer: Diana Rattazzi, CSI
Benjamin Moore Paints 800-635-5147 x1894
diana.rattazzi@benjaminmoore.com

Director: Pat Gallagher, CSI, RA
SOSH Architects 609-345-5222
pgallagher@sosharch.com

Director: Mary Hosley, CSI, CCPR
PPG Industries 201-805-7262
mhosley216@yahoo.com

Director: Ann Marciano, RA, CSI, CCS, CCCA
El Taller Colaborativo, PC 973-424-6420
amarciano@etcpc.com

Director: Mike Giardinelli, CSI, CCPR
W.R. Grace 609-426-0730
michael.j.giardinelli@grace.com

Immediate

Past President: Les Cadigan, CSI, CCPR
MAB Paints 732-492-0853
lcadigan@mabpaints.com

NE Region Director

NJ Chapter: Susan Sheffmaker, CSI, AIA
Sheffmaker, L.L.C. 732-514-9543
ssheffmaker@mindspring.com

Institute Director

NE Region: Mike Debiak, CSI, CDT, MAI
Carter Burgess 917-703-4539
Mike.Debiak@C-B.com

Advertising: Jerry Heininger, SR, BA, CSI

Awards: Jerry Heininger, SR, BA, CSI

Certification: Mary Hosley, CSI, CCPR

Education: Anne Mariano, RA, CSI, CCS, CCCA

Electronic Communications:

Jerry Heininger, SR, BA, CSI

House & Chapter Liaison:

Ruma Som, CSI & Diana Rattazzi, CSI

Membership: Pat Gallagher, CSI, RA

Newsletter Editor & Bylaws:

Mike Debiak, CSI, CDT, MAI

Program: Les Cadigan, CSI, CCPR

Technical & Student:

Ruma Som, CSI, CDT, MAI, AHC

November is upon us and a chill is finally in the air. I will not complain that it took so long to get here because I am not a cold weather person.

Thanksgiving falls early this year, something that the retailers really enjoy. It gives us all several extra days to prepare for the upcoming Holiday season and to spend more of our hard earned cash. I for one will still be among the late shoppers even with the early start of the season. I love the season, it's just the craziness that we surround ourselves with that I could do without.

Our meeting in November will be on Tuesday, November 20, 2007 and our guest speaker will be Susan Kaplan. Susan is the Director of Specifications for HLW International and a highly regarded professional on LEED and CSI. I know her presentation will be of great interest and be very informative to our membership, unlike any that we have heard before. I ask that you make every attempt to attend our November meeting and not miss out on what I promise will be an event worth attending.

This year we will once again have joint meetings with the AIA. The Jersey Shore, Central Jersey, Newark and Suburban and the Architects League chapters have agreed to join the NJ CSI starting in January 2008. As in the past these meetings have been very well attended and a great place to network and be able to see what new and interesting products are available in our industry. Tabletop displays will be set up and anyone interested should let us know immediately to reserve your spot.

As members of the CSI I urge all of you to take advantage of the opportunities that present themselves at each of our meetings. They are a great place to network with people in our industry, stay updated with the new and ever changing construction environment and with those that make up the design teams that put it all together.

As always, December will be our Holiday party which is always fun and a very casual atmosphere to enjoy each others company. Please make it a point to mark your calendars and to join us monthly from now through May. I promise you an informative, interesting and rewarding experience. I wish you all good health and success. See you in November.

Best Regards -

Jerry

LES CADIGAN

It was very sad and disappointing for me to realize on the 7th that only 50 some odd golfers had signed up for our annual event. This was the first time in 7 years that we had fewer golfers than the prior year. Yet, as in years past, we had absolutely wonderful weather for our outing. AND, those who did come enjoyed another great day of golf, camaraderie and food at Gambler Ridge Golf Course. Those that didn't come this year lost out big time!

Breakfast was served, bags were loaded on carts and the drivers headed out to their starting holes at 8AM. The Cart Girl had beer and soda for us and the golf scores were better than ever. By 1PM we were all in the dining room for lunch and the prize announcements.

This year the chapter sold all the hole sponsorships, we had sponsors for all the prizes and several companies supplied giveaways and door prizes.

Now for the good part.

We had four prizes – 1st, 2nd, 3rd places and the lowest score for a foursome with a woman golfer. We also had closest to the hole, closest to the line and longest drive. The winners were:

1st Place MAB Paints
 Les Cadigan Pat Gallagher
 Mark Griesen Tim Cadigan

Their score was a remarkable 8 under par! (I got to admit my son was a big factor in attaining this score). **Each member of the group received a \$100 gift certificate courtesy of MAB Paints.**

2nd Place JE Berkowitz Glass
 Jim Dixon Bill Ziegel
 George O'Donnell Mike Nicklas
 (said he was NOT related to Jack) Their score was 7 under par.

Each member received golf apparel courtesy of United Clay and Super Marvin.

3rd Place Kenseal Products
 Scott Gallion Pete Rowland
 Dan Dvorak Stan Willenski

They were 6 under par as were both the WR Grace and Sanitas foursomes. Kenseal won third as a result of our tie breaker system. We had to go to the third tiebreaker to determine the winner.

Each member received a prize courtesy of Benjamin Moore Paints.

"Lowest score with a woman golfer in the foursome" score was won by the Englert, Inc. foursome

Jerry Heininger Sal Dagate,

JD Rusbarsky Marilyn Rusbarsky

Each member received a prize courtesy of Ingersoll Rand Security Systems.

Closest shot to the pin was measured at 4'2" and was hit by Dan Dvorak of the Kenseal Foursome.

Dan won rain gear donated by MAB Paints.

The longest drive hole was #16. During the course of the day, four people held the title of longest driver. At the end however, Pete Rowland of Kenseal Products had the longest shot off the tee. Very Impressive as it was the third time Pete has won this prize.

Pete won a \$100 gift certificate donated by Benjamin Moore Paints.

For the first time, we had a sponsor for the "Closest to the Line". It was the 17th hole and Tom Connolly, playing in the Benjamin Moore foursome, won by having his shot come to rest ON THE LINE! Alas, we will not report how far down the Fairway his drive landed. **Tom won a putter courtesy of Englert, Inc.**

Next year we hope to get back to 75-80 players. This was a bad year business wise for many in the Construction Industry.

Remember, we couldn't have this type of event without our sponsors. Each sponsor had a sign at a hole tee area, we mentioned who donated the prizes as they were given out and we promised to publish the sponsor's names in the *PerSPECTive*. So, please look at this list of sponsors and remember who supports our CSI Chapter.

Hole Sponsors

- MAB Paints - Les Cadigan, CCPR**
- Construction Specifications - Aaron Pine, LEED AP**
- Schindler Elevator - Linda Lewis**
- WR Grace - Mike Giardinelli, CCPR**
- Englert, Inc. - Jerry Heininger**
- Euclid Chemical - Bob Demas**
- Benjamin Moore Paints - Diana Rattazzi**
- ATAS International - Matt Collins**
- ASSA ABLOY - Lauchlin MacMillan**
- Computer Floors - Tor Sundlin**
- Stonhard - Ed Thompson**
- Kenseal Products - Scott Gallion**
- Rulon - Bill Dyer**
- Draper, Inc. - Todd Garner**
- JE Berkowitz Glass - Jim Dixon**
- Armstrong Ceilings - Crystal Williams**
- International Paint - Bob Seiler**

CONTINUED

ANNUAL GOLF OUTING

CONTINUED

- Closest To The Pin** **MAB Paints**
Les Cadigan, CCPR
- Longest Drive** **Benjamin Moore Paints**
Diana Rattazzi
- Closest to Line** **Englert, Inc.**
Jerry Heining
- First Place** **MAB Paints**
Les Cadigan, CCPR
- Second Place** **Super Marvin**
George Bogden
United Clay
Chris Stone
- Third Place** **Benjamin Moore**
Diana Rattazzi
- “Surprise” Prize** **IR Security Systems**
Ruma Som
- Giveaways & Door Prizes**
NJ CSI
MAB Paints
Les Cadigan, CCPR
Benjamin Moore Paints
Diana Rattazzi
IR Security Systems
Ruma Som
JE Berkowitz Glass
Jim Dixon
WR Grace
Mike Giardinelli

We all work hard and put in long hours. To take a day and enjoy each other's company without the pressures of doing business makes an event like our golf outing so special. We would like every chapter member and all who work in our industry to set aside the 5th of September, 2008. Whether you play well or almost never, it is a very enjoyable day. I learned much about the members of my foursome and saw a side of them I would not see at the "Office". I also heard architects from different firms talk openly about their projects and heard anecdotes about jobs they worked on that would make you laugh or cry depending on how long ago it was.

So along with attending monthly meetings, please come out and enjoy our day of golf next year.



SOURCE: GREEN IS GOOD, BUT RISKS LURK

THE PERSPECTIVE - PAGE 4
NOVEMBER 2007

DANIEL D. WILLIAMS

LOS ANGELES-Green, for lack of a better word, is good. But it doesn't come without a price, or risk, according to Timothy Corbett, president of Pasadena-based SmartRisk. Speaking yesterday at AIA-Los Angeles' inaugural conference on public space and design, he said the green building boom has created increased challenges to designers and engineers of those projects.

Corbett explained that clients of green projects have heightened expectations of the finished product. But sometimes what they envisioned doesn't measure up to what they see, leading to claims filed against the project's engineer or architect.

Corbett said the claims carry a broad range of complaints. In one case, the client cited a US Green Building Council (USGBC) study that promised healthier and more productive employees in a gold-certified building. "The tenant demanded a rent rebate and the owner sued the design firm for negligence for believing it would be a non-sick building," said Corbett.

In another case, the client was a government contractor that required a top-secret security clearance for nuclear research. "The client requested a green building that included an extensive day-lighting system (with impressive skylights)" which negated the top-secret security needed at the site. Once completed, "the client sued the designer for negligence." So how do green projects avoid lawsuits? Corbett said it's best to steer clear of the "low-bid selection process. Experience and familiarity with building materials and methods of LEED certification is at a premium, not the low-bidder."

According to the US Green Building Council, 1.84% is the average additional cost of going green. For the basic level of certification, average costs rise .66%; costs top out at an additional 6.5% for the platinum level. While direct benefits of green design such as



energy savings (20-55%), carbon savings (35-65%), water use savings (30-50%) and waste costs savings (50-90%) can cut into those added costs for sustainable projects, indirect benefits should be taken into account as well.

Employee productivity is chief among them. According to Corbett, it's estimated that between \$29 billion - \$168 billion in productivity is lost each year due to poor building design, whether that's due to poor lighting, ventilation or absenteeism. He said adding windows and views to workstations could improve productivity 10%; day-lighting or high-performance lighting (6.7%) and individual temperature control (3.6%).

Development of green buildings this year is expected to top \$12 billion this year. That's up from \$6 billion just a couple of years ago, Corbett said. While office buildings top the news for sustainable development, all product types are touched by green design. Corbett said 23% of new retail sites carry a green element, and two-thirds of homebuilders are already onboard. By the year 2010 between 5-10% of new homes will have green options. "That's a \$19 billion - \$38 billion market," Corbett noted.

Higher education is another area that has potential, where 78% of projects could have LEED elements in the future. In addition, 50% of public schools in k-12 were built from 1950-69, so as they become outdated or need renovations, there's green potential. Healthcare is also seeing progress with 225 construction projects being designed with some level of sustainability in mind.

So far, industrial projects have lagged, only 5% of all projects are LEED registered, but the opportunities are there. Corbett noted that Toyota, Wal-Mart, JPL and Honda are among the early adopters in that field.

With all that potential for green development and design Corbett said it's inevitable that claims could and would occur. "The best way to manage exposure and risk is through direct contact with the client," he said. "We see the potential for costs coming down, and we'll have more experienced people out there, but right now we're at a level where we need to make sure (the architects and engineers) are educating the client."

"DEVELOPMENT OF GREEN BUILDINGS THIS YEAR IS EXPECTED TO TOP \$12 BILLION THIS YEAR."

START-UP CRAFTS WATER- PROOF CONCRETE

MICHAEL KANELLOS

It's a water-based molecule that repels water.

That's [Hycrete's](#) business in a nutshell, according to CEO David Rosenberg. The company has a molecule--which consists of a water molecule with a long hydrocarbon attached--that links up to metallic ions in whatever it's mixed into. In the right circumstances, the molecule behaves like an oil and pushes water away.

The company currently sells its material to concrete manufacturers and contractors who use it to replace the bound-to-fail plastic membranes employed to keep water out of building foundations and freeway pilings. With Hycrete's molecules mixed into the cement, water can't get into corrode rebar or start wicking into the foundation where it can create long-term problems.

"One of the fundamental problems with concrete is that it is a hard sponge," he said. "Through capillary action it sucks water in."

So far, contractors have mixed the substance into 53 major projects, including sound barriers on a freeway in New Jersey. In the future, the company may mix its material into drywall to prevent moisture seepage. You could also mix it into roofing material and then put a green roof--rooftop lawns are getting bigger in urban environments like Tokyo--on top of your house without worrying about trickle down.

G r a n d p a ' s i n v e n t i o n
Hycrete is something of a family affair. Rosenberg's grandfather, Michael Rhodes, actually invented the material about twelve years ago. A serial inventor, Rhodes worked on a number of projects for NASA, including a solid rocket fuel.

With the growth of the clean tech market, concrete is suddenly hot again. (It hasn't been this way since the [Roman Empire](#).) Building contractors are vying to green up their projects by installing environmentally friendly HVAC systems and carpets. Concrete, which invariably goes into every project, is a natural extension of that.

A couple of building supply companies already sell concrete made of fly ash, a leftover byproduct of coal-burning power plants. Putting in concrete cuts down on the pollution utilities would have to otherwise dispose.

Hycrete allows contractors to not use plastic membranes, which in turn lets the builders earn points under the Leadership in Energy and Environmental Design (LEED) standards. The more LEED points you get, the greener your building is.

More importantly, though, it can cut down costs and risks. In the building world, no one likes the waterproofing contractor. The membranes often fail and the end result is legal disputes.

"A lot of people get into this big fingerpointing game with the waterproofing contractor," he said. By using Hycrete's additive, the membrane is eliminated. The company also promises to warrant its performance. Hycrete, in fact, sticks around for about 90 days after the building is complete to make sure things worked out properly.

Traditional waterproofing also takes time. One builder estimated that construction time was reduced two months by using the additive.

JOINT AIA MEETINGS TABLETOP OPPORTUNITIES

LES CADIGAN

For the third year, the New Jersey CSI has arranged to have joint meetings with Central Jersey AIA, Shore AIA, Suburban Essex AIA and the Architect's League. These meetings will be held from January thru April of 2008. In our last two years of meetings, attendance has ranged from 30 to 80 Architects from all around the State.

So, any firm wishing to get exposure to the Architectural community in New Jersey should consider buying a Tabletop for each of these meetings. The Tabletop costs \$500 for ALL four meetings! That is a real BARGAIN for the exposure you will get. The \$500 does not include the cost of dinner, which varies from \$40 to \$50 per meeting, depending on the AIA Group involved. If we only get average attendance, you will have the chance to speak with over 200 architects during these sessions (\$2.50 per contact).

We have twenty available and they are being sold on a first come first served basis. At least four Tabletops are already sold, so make the call and get your money in to reserve your spot. Contact Les Cadigan at 732-492-0853 or send him an email at lcadigan@mabpaints.com.

DON'T DELAY!!!!!!!!!!!!

**SEE PAGE SEVEN FOR
2008 CONFIRMED
DATES AND LOCATIONS**

ACTION ON DEVELOPMENT IN BROOKLYN AND QUEENS

THE PERSPECTIVE - PAGE 6
NOVEMBER 2007

NEW YORK TIMES - DIANE CARDWELL

The City Council approved rezoning 206 blocks of Bedford-Stuyvesant yesterday, moving to protect the historic charm that has attracted a flood of new residents to the area and to spur economic development and the construction of low-cost housing along major thoroughfares.

The Brooklyn rezoning came as the Council also approved creating the largest historic district in Queens by giving landmark status to Sunnyside Gardens, a 1920s housing development considered a model for innovative urban design. The four-year battle over landmark status for the community has created angry divisions among neighbors.

Lawmakers also introduced a bill yesterday that would require large stores to design on-site recycling programs for customers to return carryout plastic bags.

The Brooklyn rezoning covers the southern portion of Bedford-Stuyvesant, roughly bounded by Quincy Street and Saratoga, Atlantic and Classon Avenues. It is in keeping with the Bloomberg administration's approach to combining an increase in density along major corridors with a cap on size along many side streets.

"It includes everything," said Melinda Katz of Queens, chairwoman of the Council's Land Use Committee, adding that it reflected an effort to increase density while creating housing where appropriate, but also keeps the "rest of the neighborhood low in density where it is appropriate to make sure that New York City remains a place where small communities can also thrive."

The rezoning grew out of a plan generated by residents concerned about new construction that was out of character and scale with its surroundings, and about the ability to remain in a neighborhood that had become increasingly desirable.

Over all, the new zoning caps the scale roughly as it is, preserving many streets lined with Victorian brownstones for three- and four-story row houses. Larger residential development, about eight stories, would be permitted along major thoroughfares like Nostrand and Bedford Avenues, with even taller buildings, up to about 10 stories if developers include a portion of subsidized apartments, along sections of Fulton Street and Atlantic Avenue.

In addition, the plan creates a mixed-use district at the southeast edge of the area, near Kane Place and Howard Avenue, adding residential use to a light manufacturing zone. The plan also adds a new district near the southwestern edge of the area that

would allow residential, commercial and community uses.

Albert Vann, a councilman who represents the area, said the [City Planning Commission](#) had promised to move forward next with rezoning the northern portion of the neighborhood, for which the community has reached consensus on a plan.

On a more contentious matter in Queens, the Council approved a proposal for landmark status that had been simmering for four years among residents in Sunnyside Gardens, a leafy enclave of tidy houses and courtyards. Landmark proponents had urged the city to protect the embodiment of a 1920s vision of shared open spaces and consistent design encouraging socializing. Opponents, however, warned that landmark status, meaning that residents would need approval from the Landmarks Preservation Commission to change the facades of their homes, would squeeze out poor people and mandate costly repairs.

Also yesterday, the City Council speaker, [Christine C. Quinn](#), and Councilman Peter F. Vallone Jr. of Queens introduced a bill that would require stores larger than 5,000 square feet to provide bins for customers to return plastic carryout bags for recycling. Under the proposal, stores would have to sell reusable shopping bags and could stock only plastic bags emblazoned with the message, "Please return this bag to a participating store for recycling" in letters at least three inches tall.

Intended to reduce the amount of plastic entering the city's waste stream, the bill would also require the more than 700 stores that would be affected to submit annual reports to the Department of Sanitation on the volume of plastic bags they collect and transport for recycling.

Stores would be liable for fines ranging from \$500 to \$1,000 for not complying with the record-keeping and reporting requirements, and \$2,000 for each day that an acceptable program is not up and running. Bag manufacturers, who would be required to develop educational materials urging reductions, reuse and recycling of their products and to help arrange the recycling, would also face fines of \$2,000 for each day they fail to comply. Under the plan, there would be no penalty for consumers.

Mayor [Michael R. Bloomberg](#) said at a news conference in Boston that he would need to study the bill before deciding whether to support it.

Michele Bolton contributed reporting

**CSI NJ MEETING DATES
MARK YOUR CALENDARS**

CSI EDUCATION

Holiday Party

Friday
December 14, 2007
7-10PM

Rods Steakhouse
1 Convent Road
Morristown, NJ

**AIA Jersey Shore Chapter
Joint Meeting**

Wednesday
January 23, 2008
6-9PM

Molly Pitcher Inn
88 Riverside Ave
Red Bank, NJ

**AIA Central Jersey
Joint Meeting**

Tuesday
February 12, 2008
6-9PM

New Jersey Agriculture Museum
103 College Farm Rd.
North Brunswick, NJ

**DO NOT FORGET TO RESERVE
YOUR TABLETOPS**

**STAY TUNED
for information on
2008 NER Conference
hosted by
NY Metro & LI Chapters**

CSI Construction Academies Registration

Now Open!

CSI will hold the CSI Construction Academies for professionals in the construction industry, in Orlando, Florida, February 7-9, 2008, at Double-Tree Hotel at the entrance to Universal Studio.

This event is the only forum where construction industry members responsible for contract administration, specifications, and building materials, can meet and engage in open and frank discourse on successful project delivery and the latest advances in specifications, contract administration, and product representation. [Learn more](#) or [register](#) for this event at www.csinet.org.

**The LEED Family of Rating Systems:
Understanding the Similarities and
Differences November 20, 2 - 3:30 pm (ET)**

The family of LEED Green Building Rating Systems has grown from the original LEED-NC (New Construction & Major Renovations) to include LEED-EB (Existing Buildings) and LEED-CI (Commercial Interiors). In this session attendees will learn about the differences between the systems and how the specifications respond to the requirements for each system. The session will also include practical examples of specifications. [Learn more](#), [register](#) for this webinar, or to see a full listing of CSI Webinars go to www.csinet.org/webinar.

Successful Project Documentation for Sustainability

Attend the Greenbuild 2007 CSI Post-Conference Seminar, "Successful Project Documentation for Sustainability," Friday, Nov 9, 1-4pm in Chicago, and get the information you need for sustainable projects. This seminar will cover what technologies should be used in the design process to develop sustainable facilities, and how the owner, designer, contractor, and supplier use LEED requirements throughout the business process. To register log on to www.csinet.org.

Long Island City, NY
Newark, NJ
Brooklyn, NY
Farmingdale, NJ
Alpha, NJ
Long Island City, NY
Sheet Metal Shop

James Watson

P. 973-578-8438 • F. 973-578-8439



Distributors of Exterior Building Products

Architectural Sales Group

Serving NY Metropolitan Region

61 Avenue K Newark, NJ 07105

www.extechind.com



Benjamin Moore®
Paints

Diana M. Rattazzi

Architectural Representative

1-800-635-5147 x1894

diana.rattazzi@benjaminmoore.com



May National Associates, Inc.
1700 Route 3 West
Clifton, NJ 07013

Douglas Walker, CSI
Vice President Marketing
Research & Development

Tel: (973) 473-3330, Ext. 209
Fax: (973) 473-7423
Cell: (908) 295-0957
Email: dougw@bondaflex.com

Website: www.bondaflex.com



CONSTRUCTION PRODUCTS CORPORATION

Quality Sealants, Coatings & Restoration Materials
11 locations from Boston through the Carolinas

Scott Gallion
Regional Manager

799 Edwards Road
Parsippany, NJ 07054

tel: 973.325.6330
fax: 973.736.7772
sgallion@kenseal.com
www.kenseal.com



Between the World
And The Weather
Since 1928

TIMOTHY M. BARRETT
R.C.I., R.R.C., C.S.I.,
C.D.T.
Vice President

Registered Roof Consultant

Barrett Company

Stonehouse Road
Millington, NJ 07946
(800) 647-0100
(201)404-7663 Cell
(908) 647-0278 Fax

timbarrett@barrettroofs.com
www.barrettroofs.com

Does your marketing
lack distinction?

Get an agency
who will put the right face
on your efforts.

Call us for a customized marketing program
created especially for your business:



Jerry Putruele, CSI
201.445.0202 ext. 340
jerryputruele@fortimg.com

Long Island City, NY
Newark, NJ
Brooklyn, NY
Farmingdale, NJ
Alpha, NJ
Long Island City, NY
Sheet Metal Shop

Christopher Stone, AIA

cstone@extechnet.com

P. 973-578-8438 • F. 973-578-8439 • C. 201-602-8958



Distributors of Exterior Building Products

Architectural Sales Group

Serving NY Metropolitan Region

61 Avenue K Newark, NJ 07105

www.extechind.com



M.A. BRUDER & SONS, INCORPORATED

LES CADIGAN, CSI, CCPR
Architectural Representative

PO BOX 3338
WEST END, NJ 07740
(732)492-0853

FAX (732)222-1601
lcadigan@mabpaints.com

On Time
As promised
or We pay



ADVERTISE IN THE PERSPECTIVE

CONTACT MICHAEL DEBIAK

917/703-4539 OR MIKE.DEBIAK@C-B.COM

NOVEMBER MEETING NOTICE ENCLOSED

NJ CHAPTER
C/O MICHAEL DEBIAK
104 HARVEY JONES DR.
JACKSON, NJ 08527



The World's Best Elevator/Escalator Drawing Software. Open 24/7. Online.

TFN



Now You Can Create Job Specific Drawings and Specifications,
Online. On Us.

Just log on and use SchindlerDraw® and SchindlerSpec® right now
and you'll have drawings and specs in seconds, anytime.

Free of Charge. Free of Hassle. Always Current.



Schindler

The Elevator and Escalator Company

20 Whippany Road, P.O. Box 1935
Morristown, New Jersey 07962-1935
Phone (973) 397-6500, Fax (973) 397-3619

www.us.schindler.com

Schindler ©